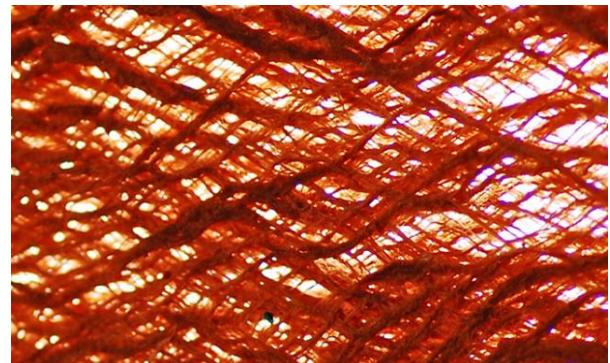


3P Partners Materials Management Engagement & Process Development

Project Description: To provide resources to correct the order management process which was out of control due to the difficult and accelerated launch of Oracle 11i ERP software. Shipments were not processed correctly or completely; sales were not invoiced. Key data files were inaccurate and incomplete. Client had multiple material shortages and missed shipments to customers. Employee morale and customer satisfaction were extremely low.



Key Resources Provided: Team of On-Site Supply Chain Professionals

Activity Summary:

- Reviewed all open sales orders, including many past-due orders. Cancelled, rescheduled, or invoiced as necessary, **resulting in over \$1 million in additional sales.**
- Audited all item masters, BOM's, forecasts, sales orders, and purchase orders for accuracy. **Corrected and documented all requirements resulting in accurate information.**
- Prepared detailed instructions for order processing, including a report matrix which clarified **best practices in utilization of all available reports.**
- Created a **custom physical inventory process document** (none existed), which included tagging, auditing, adjustments, and reports.
- Reviewed program management/design **change process to identify areas of waste and savings with detailed recommendations to enhance existing procedures.**

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